



Management
Centre Europe®

The background of the slide features a photograph of four business professionals in an office setting. A woman in the foreground is smiling and looking to the right. Behind her, a man in a white shirt and tie stands with his arms crossed. To his right, another woman in a blue blazer is smiling. In the background, a man is partially visible. The image is overlaid with large, semi-transparent geometric shapes in shades of blue and white, creating a modern, professional look.

Preparing for Leadership (Live Online)

What are Live Online Programmes?

MCE in partnership with our parent company AMA is now offering **Live Online Training** in the EMEA region. You can access these scheduled live stream training programmes from anywhere. They cover the key business topics of our top Open Training Programmes.

What are Live Online Training Programmes?

- 3 or 4 scheduled sessions of 3 hours
- delivered to small groups in a virtual classroom with an online video meetings tool
- interactive with breakout rooms and discussions
- facilitator led with live interaction

Key Benefits

- Variety of activities that create a live and dynamic learning experience
- Real-world advice from practitioners in the field
- Online, virtual, convenient, high-quality and consistent learning
- Cost-effective and no travel necessary
- Live, personal feedback from your facilitator and peers



Avoid hotel and travel costs and minimize the time away from work.

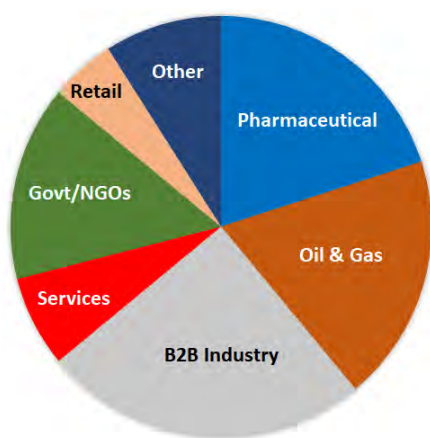


Is this course for you?

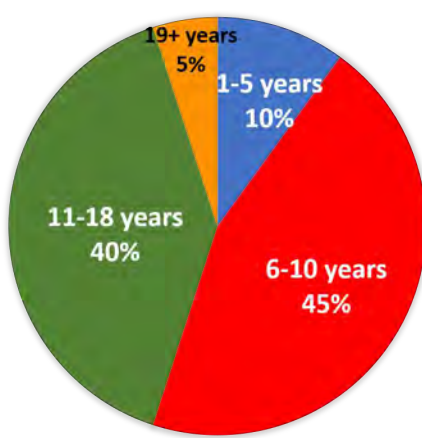
Are you ready to take that next step? This leadership programme is uniquely designed to help leaders-to-be get ready for their new challenges and responsibilities. You'll discover the heart, soul and mind of true leadership. Through role-playing, self-assessment tests and other leadership training scenarios, you'll explore leadership roles as a strategist, change agent, coach, manager, communicator, mentor and team member. And you'll learn how to develop your unique leadership style for maximum impact.

Profile of Typical Participants

Sector



Professional Experience



Key Competencies

- Leadership
- Communication
- Strategy
- Influence
- Organizational Politics
- Motivation

"This course was exceptional. The facilitator was very knowledgeable! I learned so much valuable information. He was able to relate with so many real life stories and examples. Really helps when trying to teach leadership theories and models."

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How will you benefit

After participating in this programme, you will:

- Understand what a leader is...and is not
- Project a more dynamic image
- Discover your own unique leadership style
- Determine which leadership attributes you already possess
- Apply lessons learned through leadership training to take on your first leadership position with greater confidence
- Get noticed by learning how to look and talk like a leader
- Find out what people expect and respect in a leader
- Apply lessons learned through leadership training to refine your skills in gaining and using power and influence positively
- Learn how to motivate a team, including "difficult people"
- Protect yourself against the pitfalls of intra-organizational politics



Learn and Practise

Preparing for Leadership (live Online) is a 3-lesson (9 hours in total) hands-on training programme, highly interactive with exercises and role plays. The programme will be led by an experienced facilitator with management experience in international companies.

Programme Outline

LESSON 1 (3 hours)

Is There a Leader in You?

- Describe the Qualities Senior Management Looks for in Candidates for Leadership Positions
- Explain What Followers Expect from Leaders
- Identify Your Major Strengths and Areas for Improvement as a Leader
- Describe the Importance of Trust and Its Effects on Followers

LESSON 2 (3 hours)

Your Leadership Style

- Identify the Four Leadership Styles
- Assess Your Leadership Style
- Develop the Most Effective Leadership Style for Your Position

What Do Leaders Talk About?

- Identify the Four Leadership Styles
- Assess Your Leadership Style
- Develop the Most Effective Leadership Style for Your Position
- Identify and Use Effective Communication Patterns
- Identify the Types of Subjects Leaders Discuss
- Create a Vision, Set Direction, and Give Instructions That Are Understood and Followed
- Explain the Benefits of Vision, Mission, and Values Statements That Are Thoroughly Implemented
- Project the Image and Speak the Language of a Leader

What Is Your Leadership Image?

- Project the Image of a Leader





Learn and Practise

LESSON 3 (3 hours)

How Can You Build Your Influence and Power?

- Describe Ways That Leaders Can Build Their Power and Influence
- Expand Your Power Network By Developing Key Relationships
- Understand Precautions to Take in Exercising Power and Influence

How Should You Handle Organizational Politics?

- Differentiate Between Good Politics and Bad Politics
- Explain Why Leaders Must Understand and Participate in Organizational Politics
- Describe How Leaders Develop and Advance Their Leadership Agenda
- Explain Strategies for Getting Others to Support Your Agenda
- Cope with and Survive the Agendas of Adversaries

How Can You Motivate People?

- Explain the Things That Really Motivate People
- List the Factors That Make People Act the Way They Do
- Explain How to Handle Former Peers Who Resist Your Authority
- Describe How to Handle Difficult People

Programme Highlights

Learning Objectives

- *Position Yourself to Compete for Leadership Assignments*
- *Deploy Your Strengths and Maximize Your Potential*
- *Avoid Pitfalls and Overcome Obstacles*
- *Build Your Power, Prestige, and Political Savvy*
- *Survive Organizational Politics*
- *Create a Plan to Transform Yourself into a Leader*



Practical Details

This training programme is available in 2 formats:
Face-to-Face and Live Online



Face-to-Face

Preparing for Leadership

For Mid-Level Managers	2 Days €2950
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This programme is uniquely designed to help leaders-to-be get ready for their new leadership challenges and responsibilities.



Live Online

Preparing for Leadership

For Mid-Level Managers	3 Sessions €2150
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Develop the effective leadership skills you need to become a great and confident leader.



Classroom



2 Days



€2,950



Live Online



3 X 3 hours



€2,150

To register or find the latest dates:

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→ Key Facts About MCE



500,000

*Participants on MCE
training programmes since
1961*



59 years

*Providing Learning &
Development (L&D) services in
the EMEA region*



1,700

*Client companies which we have
worked with delivering
customized & in company
learning solutions*



6,200

*In Company Training
Solutions delivered in
more than 94 countries*



70+

*Open Training
Programmes running
throughout the EMEA
region - Online and
Face-to-Face*



10,000+

*Managers & Leaders inspired by
MCE's management
development solutions each
year*

